
THE TWELVE (12) SABEREX INDIVIDUAL DISCIPLINES FOR SUCCESS

Disciplines for Success – Individual acts of compliance that represent commitments to TEAM Work, TEAM Vision, TEAM Leadership, Company Culture, and most importantly **TEAM SUCCESS.**

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- (1) Being dedicated to a success work ethic that defines an individual and TEAM's right to "Expect SUCCESS".
- (2) Commitment to **individual presence** is a powerful professional leadership quality and a visual representation of TEAM commitments.
- (3) **Professionalism** as a commitment to our customers' awareness of our commitment of the custodial management of their electronic assets i.e., **professional dress, facilities, processes, procedures, etc.**
- (4) Understanding and individual dedication to SabeRex's Sales Success Equation:
$$\frac{\Delta \text{Revenue}}{\text{Time}} = \text{Energy requirements and commitments to its daily disciplines}$$
- (5) Always **respectful of our customers**, vendors, other outside professionals, and all worthy competitors.
- (6) **Commitment to customer success and CIRCLE OF BUSINESS TRUST values** associated with strong personal internal and external BUSINESS relationships.
- (7) **Respect, acknowledgement, and rewards for all SabeRex TEAM employees** (permanent and temporary) at all times.
- (8) Daily acknowledgement that the company image of **SPECIAL** is sacred.
By Design
- (9) **Proper utilization, appreciation, and understanding of the entity's financial models**, financial structures, and business "risk management" decision-making practices.
- (10) Conservative and creative spending practices as an **acknowledgement of the precious nature of the company's financial resources necessary for our professional entrepreneurial company growth.**
- (11) Commitment to always **follow the company's guiding principles** especially during difficult or controversial decision-making situations.
- (12) **Commitment to a TEAM TO ONE Business Purpose with its Professional Entrepreneurship** at every SabeRex level of employment.